



# **Ai** INFRASTRUCTURE INVESTMENT AWARDS 2019

 September 2019

 Cape Town, South Africa

**PROFILING AFRICAN INFRASTRUCTURE AS AN  
INVESTABLE ASSET CLASS**

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## INTRODUCTION: AFRICA INVESTOR INFRASTRUCTURE INVESTMENT AWARDS 2019

The Africa investor (Ai) CEO Infrastructure and Sovereign Investment Summit 2019 will bring together decision makers from Africa's institutional infrastructure investment community to engage with infrastructure project sponsors, financiers, arrangers and developers to discuss current investment opportunities.

Alongside each annual Ai CEO Infrastructure and Sovereign Investment Summit, Ai hosts a set of prestigious awards that recognise the achievements of infrastructure investors, developers and regulators in Africa.

In addition to profiling infrastructure investment success stories, the Awards emphasize corporate responsibility towards social development and good corporate citizenship. The winners of the 2019 Ai Infrastructure Awards will be announced in September 2019 in Cape Town South Africa.

## WHEN AND WHERE

The Awards will be held in September 2019, alongside the Ai CEO Infrastructure and Sovereign Investment Summit, in Cape Town South Africa.

## CATEGORIES

1. Ai Advisor of the Year
2. Ai Bank Arranger of the Year
3. Ai Social Infrastructure Deal of the Year
4. Ai ICT/Telecoms Deal of the Year
5. Ai Transport Deal of the Year
6. Ai Power Deal of the Year
7. Ai Infrastructure Fund of the Year
8. Ai Regional Infrastructure Investment Initiative of the Year
9. Ai Pension Fund Infrastructure Investment Initiative of The Year
10. Ai Sovereign Wealth Fund Infrastructure Investment Initiative of the Year
11. Ai African Project Development Financier of the Year
12. Ai African Developer of the Year

### General Entry Criteria (applicable to all categories)

There are specific criteria for each category. However, entrants should also note the general criteria and, where applicable, include how these relate to their activities. The projects submitted for these awards should have been completed between 1 March 2018 and 1 March 2019.

- Investment in people and human development
- Capacity building and knowledge transfer
- Job creation
- Environmental preservation
- Good Corporate citizenship
- Sustainable community development
- Innovation
- Intra-African trade and regional economic development
- Public-Private Partnerships
- Communication and promotion of activities

### Category Specific Criteria

Separate criteria are set out for each category. Details of the criteria are given below along with suggestions of the institutions who may enter each of the categories.

## 1. Ai ADVISOR OF THE YEAR

Who should enter?

This category is open to law firms, in-house counsel and lawyers involved in advising on infrastructure projects and setting up deals.

The programme submitted for this award should be between 1 March 2018 and 1 March 2019.

Criteria

Judges will not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Risk allocation and mitigation
- Financial innovation
- The use of local resources – human and capital
- Efforts to support the sustainable growth of local markets
- Positive impact on the local community, both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns

## 2. Ai Bank Arranger Of The Year

### Who should enter?

This category is open to financial institutions involved in the arranging and provision of finance to infrastructure projects.

The programme submitted for this award should have been completed between 1 March 2018 and 1 March 2019. The deal entered should have been closed.

### Criteria

Judges will not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Financial innovation
- New sources of capital brought into the deal (especially pension funds and capital markets)
- The use of local resources – human and capital
- Facilitation of local currency transactions
- Efforts to support the sustainable growth of local markets
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

## 3. Ai SOCIAL INFRASTRUCTURE DEAL OF THE YEAR

### Who should enter?

This category is open to anyone involved in the provision of social infrastructure especially development finance institutions, banks and providers of finance and advisers and law firms instrumental in setting up such deals.

The programme submitted for this award should have been completed between 1 March 2018 and 1 March 2019. The deal entered should have been closed rather than a deal which is in progress.

### Criteria

Judges will not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- PPP innovation
- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

## 4. Ai ICT/TELECOMS DEAL OF THE YEAR

### Who should enter?

This category is open to anyone involved in the provision of ICT/telecoms infrastructure, including banks and providers of finance, and law firms instrumental in setting up deals.

The programme submitted for this award should have been completed between 1 March 2018 and 1 March 2019.

### Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Environmental and financial innovation
- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

## 5. Ai TRANSPORT DEAL OF THE YEAR

### Who should enter?

This category is open to anyone involved in the provision of transport infrastructure, including banks and providers of finance, and law firms instrumental in setting up deals.

The programme submitted for this award should have been completed between 1 March 2018 and 1 March 2019. The deal entered should have been closed rather than a deal which is in progress.

### Criteria

Judges will look not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Technical innovation
- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

## 6. Ai POWER DEAL OF THE YEAR

### Who should enter?

This category is open to anyone involved in the provision of power infrastructure, including project sponsors, developers, banks and providers of finance, and law firms instrumental in setting up power deals. Parties may submit joint submissions. The programme submitted for this award should have been completed between 1 March 2018 and 1 March 2019. The deal entered should have reached financial close before it is submitted for entry rather than a deal which is in progress.

### Criteria

Judges will look not only look at the financial aspect and structuring of the deal, but also at how an infrastructure programme has been delivered in terms of:

- Financial innovation
- The use of local resources – human and capital
- Structuring
- Positive impact on the local community, both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration
- Improved access to energy

## 7. Ai INFRASTRUCTURE FUND OF THE YEAR

### Who should enter?

This category is open to infrastructure funds and investment managers. This category will assess the performance of the fund between 1 March 2018 and 1 March 2019.

### Criteria

Judges will be looking for evidence of:

- Quality of portfolio and number of transactions
- Value of African assets under management at beginning and end of the agreed period (or nearest dates to it that they can provide)
- Assets allocation by country and by sector
- Performance of the fund over the last 12 months
- Type of fund (e.g. equity long only, equity and bonds etc.)
- Type of investors (retail, institutional or both)

## 8. Ai REGIONAL INFRASTRUCTURE INVESTMENT INITIATIVE OF THE YEAR

### Who should enter?

This category is open to Regional Economic Communities and private infrastructure project developers working on cross-border infrastructure programmes and projects. The initiatives submitted for this award should have been advanced between 1 March 2018 and 1 March 2019 and should have the potential to significantly impact regional trade and investment.

Judges will not only look at the scope of the initiative to foster regional economic integration, trade and investment flows, but also at how the initiative has been delivered in terms of:

### Criteria

- The use of local resources – human and financial
- Ability to foster regional trade and investment
- Positive impact on the local community, both social and economic
- Scope for private sector participation
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional economic integration

## 9. Ai PENSION FUND INFRASTRUCTURE INVESTMENT INITIATIVE OF THE YEAR

### Who should enter?

This category is open to both African and international pension funds and provident funds with interests and investments in African infrastructure.

The programme submitted for this award should be between 1 March 2018 and 1 March 2019.

### Criteria

Judges will be looking for evidence of:

- Examples of how the initiative/investment supports the development of African infrastructure
- Efforts to crowd in other international and African pension funds
- Leadership and contribution to the debate on the development of pension fund investing into African infrastructure
- Commitment to stimulating increased infrastructure investment into Africa
- Allocation of investible funds to Africa
- Return on investment
- Socially responsible investing best practice
- Transparency and good governance
- Communication and engagement of retirees/members on Africa as an investment opportunity

## 10. Ai SOVEREIGN WEALTH FUND INFRASTRUCTURE INVESTMENT OF THE YEAR

### Who should enter?

This category is open to both African and international sovereign wealth funds and respective ministries with interests and investments in African infrastructure. The programme submitted for this award should be between 1 March 2018 and 1 March 2019.

### Criteria

Judges will be looking for evidence of:

- How the initiative/investment supports the development of African infrastructure
- Efforts to crowd in other African and international sovereign wealth funds
- Leadership and contribution to the debate on the development of sovereign wealth fund investing into Africa
- Commitment to stimulating increased infrastructure investment into Africa
- Allocation of investible funds to Africa
- Return on investment
- Socially responsible investing best practices
- Transparency and good governance
- Communication initiatives on Africa as an investment opportunity
- Communication and engagement of members on Africa as an investment opportunity.

## 11. Ai AFRICAN PROJECT DEVELOPMENT FINANCIER OF THE YEAR

This category is open to financial institutions involved in the arranging and provision of finance to infrastructure codevelopers and their projects.

The programme submitted for this award should have been developed between 1 January 2018 and 1 March 2019.

### Criteria

Judges will look not only look at the financial aspect and structuring of the deal, but also at how the financing has been structured in terms of:

Judges will be looking for evidence of:

- Innovation
- New sources of capital brought into the deal (especially pension funds and capital markets)
- The use of local resources – human and capital
- Facilitation of local currency transactions
- Efforts to support the sustainable growth of local markets
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns

## 12. Ai AFRICAN DEVELOPER OF THE YEAR

### Who should enter?

This category is open to infrastructure project developers, including contracting and consulting engineers working as developers, or in joint ventures or partnerships with developers.

The programme submitted for this award should have been completed between. The deal entered should have been developed before it is submitted for entry rather **1 January 2018 and 1 March 2019** than a project under development.

Judges will look not only look at the technical aspect and structuring of the project but also at how a project has been designed in terms of:

### Criteria

- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration
- Particular challenges and obstacles overcome

## ENTRY DETAILS

1. You are welcome to enter as many categories as you wish. Please provide a separate entry for each category.
2. Entries for the Ai Power Deal of the Year, Ai Transport Deal of the Year, Ai ICT/Telecoms Deal of the Year, Ai Water Deal of the Year and Ai Social Infrastructure Deal of the Year must be from the 2018-2019 period.
3. All entries from any company, organisation or individual, whether African or international, are welcome provided you meet the criteria for each category above.
4. Entry is a simple 500-word nomination outlining how you meet the awards criteria given below. There are general criteria and separate criteria specific to each category. Please read the criteria carefully before making your submission and ensure that you relate these criteria to your entry.
5. Based on feedback from judges and assessors, nominations over the word count will not be accepted.
6. You may also submit supporting materials along with your 500-word submission.
7. Africa investor understands that some information contained in your submission may be commercially sensitive. Summaries of winning entries will be published in Africa investor. However, you will be given the option to omit any commercially sensitive information.
8. The Africa investor Infrastructure Awards Secretariat is unable to return submissions



# African Infrastructure Investment Awards 2019

September 2019, Cape Town South Africa

## ENTRY FORM

### Please fill out the form below:

Submit a 500-word submission on your project or business. This submission will be judged by the panel against the criteria laid out above for the relevant category.

Send, fax or email both items to Tatenda Mutasa using the contact details provided on the form.

Entry Category .....

Project title (where applicable) .....

Name .....

Position .....

Organisation .....

Address .....

Post code .....

Telephone .....

Fax .....

E-mail Address .....

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### Please send me further details of the awards winner

Yes  No

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### I have attached a submission and supporting details

500-word submission  Supporting materials

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Please ensure that your submission and any other materials are clearly marked with your organisation name and contact details. Please ensure that your organisation name is spelt as you would like it to appear on your Award, should you win. **Closing date: 01 July 2019**

### Contact Details

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